

**Lake City Common Council
Special Meeting
Monday, May 7, 2012 5:00 p.m.
City Hall Council Chambers**

Members Present: Mayor Jerry M. Dunbar, Council Members Joel Beckman, Mary Lou Waltman, Mark Spence, Andru Peters

Members Absent: Phil Gartner, Matt Powers

Staff Present: Interim Library Administrator Patti Bross, Director of Planning and Community Development Rob Keehn, City Administrator Ron Johnson

Call to order

Mayor Dunbar called the meeting to order at 5:00 p.m. with a quorum present.

Adopt/amend agenda

No changes to the agenda were suggested.

Fundraising presentation- Crescendo Consulting, L.L.P.

At the invitation of Council, Ellen Hongerholt and Laura Eddy, owners of Crescendo Consulting, L.L.P., provided a background of their services and provided a history of some of their successful fundraising projects.

Crescendo Consulting is a fundraising firm that specializes in opportunities for municipalities to raise capital funds for construction and renovation projects.

They reviewed their three suggested phases for a successful fundraising campaign that consist of a community assessment study, a pre-campaign and a capital campaign.

The cost for the community assessment study is \$25,000 plus expenses not to exceed \$750. The pre-campaign and campaign components are estimated at \$95,000 to \$110,000 with expenses not to exceed \$4,000.

Mayor Dunbar suggested that this proposal be discussed further at the June 14 regular Council meeting.

Miscellaneous discussion

There was no miscellaneous discussion.

Adjourn

Motion Beckman, second Waltman to adjourn the meeting at 6:20 p.m. Motion carried 5-0-0.

Jerry M. Dunbar, Mayor

ATTEST:

Kari Schreck, City Clerk